

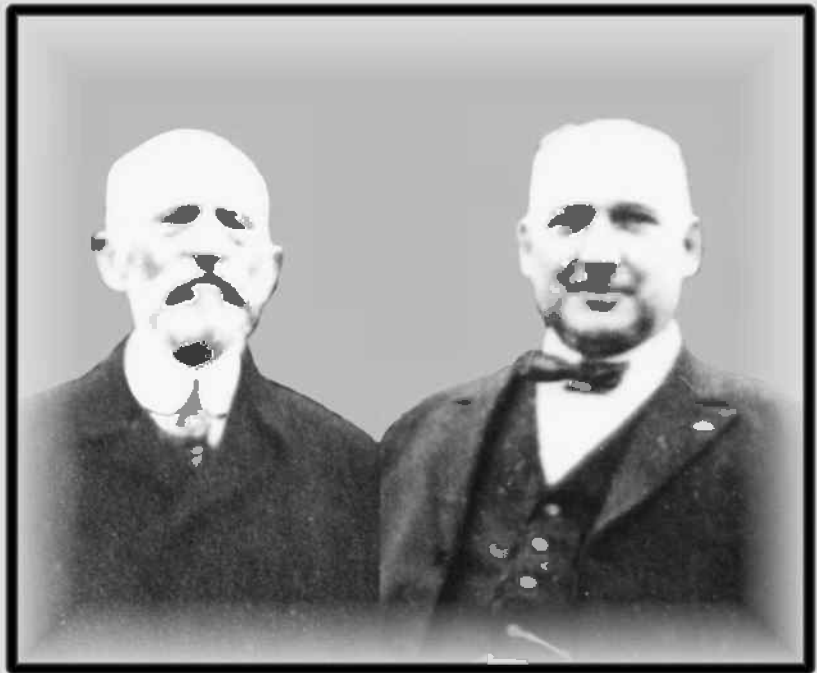
**Curtis Scaglione's**

**The**

**E. H. HOTCHKISS**

**Company**

*(and the family behind it)*



**Antique and Vintage**

**FASTENERS**

**Curtis Scaglione's**

The  
**E. H. HOTCHKISS**  
**Company**

*(And the family that made it)*

**Written and published**  
**By**  
**Curtis Scaglione**

**Copyright 2008**

**All rights are reserved. This book may not be copied, duplicated or transmitted by any means, in whole or in part without the express written consent of the author.**

## **I. The Family**

<i>George Hotchkiss</i>	3-4
<i>Eli Hotchkiss</i>	4
<i>Julia Jessup-Hotchkiss</i>	4
<i>Frank Hotchkiss</i>	4-5
<i>Willie Hotchkiss</i>	5
<i>Esther Hotchkiss</i>	5
<i>Gertrude Hotchkiss</i>	5-7
<i>Roman Heyn</i>	6-7

## **II. The E.H. Hotchkiss Company**

<i>Building an Empire</i>	8-18
<i>Marketing and Sales</i>	16-18
<i>Advertisement</i>	19-22
<i>Design and Development</i>	23

## **III. Photo Album**

<i>Family</i>	24-26
<i>Places</i>	27-32
<i>Documents</i>	33-36
<i>Time Line</i>	37
<i>Staplers</i>	38

## The E. H. Hotchkiss Company

---

The monarch of the family, **George Hotchkiss** was a self-made man and to tell this story would be incomplete without including him.

George was raised on a small farm in Connecticut, where he and his father raised beef.

They would slaughter cows at the house and sell the meat in town. A few years after George completed high school, he took over the butcher business.

George was married and had four children: Eliphalet Hubbell, Frank, Willie, and Esther.

In 1879 George, with Eli by his side, started the wholesale meat business of Geo. Hotchkiss & Son.



In 1881 Frank turned 21 and was also brought into the company and the name was changed to Geo. Hotchkiss & Sons.



George built meatpacking houses in Philadelphia Pennsylvania, Shamokin Pennsylvania, Sunbury Pennsylvania, Pittsfield Massachusetts, Ansonia Connecticut, Scranton Pennsylvania, Newark New Jersey, and New York City. The Manhattan Market packinghouse was later

sold to Hammond Company in 1901. He later built another packing plant in Port Chester, New York named The Hotchkiss Beef Company. This company was sold to Swift & Company in 1917.

Other than beef, George was involved in other business ventures as well. From 1890 to 1900, while building his own empire, George was a Director of the G.H. Hammond Company of Hammond, Indiana and Omaha. In 1905 he provided the money to George Bowes of famed Pitney-Bowes, for his fledgling postage business. It has also been said that George was involved in banking. In the early

## The E. H. Hotchkiss Company

---

1890's George and others organized the Gansevoort Bank, later the Chatam & Phoenix National Bank, New York City where he was elected Director.

His involvement with the fastener business was strictly financial. After all, this was to be Eli's opportunity.

*Eliphalet* or Eli as he was known was born on February 19, 1858 to George and Ester Hotchkiss. Like many loyal sons, Eli, stayed by his father's side and helped to run the family business.



He was married to Julia S. Jessup and had a daughter.

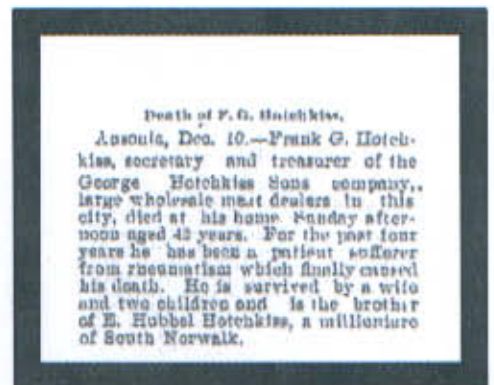
On March 16, 1917, while vacationing on his boat at his winter home in Miami, Florida, Eli Hotchkiss had settled back for a dinner when he began choking. He was unable to clear his airway and ultimately died. He was 58 years old at the time.

He was buried in his mausoleum at Woodlawn Cemetery in New York. Many famous people are buried at Woodlawn, so many that it is a tourist attraction. From the arts: Duke Ellington, Lionel Hampton, Irving Berlin, George M Cohan, Oscar Hammerstein, & Otto Preminger are some of the better known. From business: FW Woolworth, JC Penny, RH Macy, Jay Gould, and Joseph Bulova. Joseph Pulitzer's remains are there, as well as Bat Masterson's. There are numerous long-forgotten politicians and at least one former First Lady, including quite a few former NYC Mayors, the most beloved, Fiorello LaGuardia.



*Frank George* was born on January 12, 1860.

He worked with his father in various capacities throughout his life. He played an active role in the meat packing company and he often vacationed with his father in Florida. In 1886 Frank married Alcine Virginia Webster and they



## The E. H. Hotchkiss Company

---

had a daughter born on January 4, 1889. Alcine passed away in November of that year and their daughter went to live with her maternal grandparents. Frank later married Anita Day and had a daughter, Anita Day Hotchkiss. Frank suffered painfully from Rheumatism. He died in 1901 at the age of 41.

**Willie Grant Hotchkiss** was born on January 31, 1864. Unfortunately, he passed away in September of the same year. He was originally buried in Ansonia but was moved in 1910 to the Woodlawn Cemetery in New York.



**Esther**, born on April 27, 1874 showed the same love and devotion as Eli did for her parents. She was named for her mother who passed away months after her birth. From the time of her birth in Ansonia, Connecticut in 1885 to her fathers moved to New York City, she was by his side.

Their New York resident at 13 West 87<sup>th</sup> Street was just yards from Central Park. It would be easy to picture her enjoying the company of friends and neighbors while strolling through the park. She would have had enjoyed the attractions such as the Carousel, tennis on the lawns and bicycling on the drives. The Central Park Zoo was also a favorite attraction for many New Yorkers looking for entertainment.

As the daughter of Eli, it is only fitting that **Gertrude Hotchkiss** appeared in one of the earliest, if not the first advertisement to use a live model to be photographed for an ad in the early 1900's. Gertrude was a young lady of 10 years of age at the time her image was to become part of Hotchkiss Fastener history.

Gertie was rarely mentioned and with the exception of photographs and a possible post card we know only that she was close to her family and accompanied them regularly on vacation to Florida. It is believed that she was



## The E. H. Hotchkiss Company

---

born in 1893 in Connecticut. Her photos show her to be an attractive young lady with brown hair.

It would be easy to judge her on her obvious qualities and pay no attention to any faults she may have had. Gertie is rightly known to this day as a philanthropist.

We know that she was a caring and generous woman by the millions of dollars she gave to many charities and causes. She made a \$4.9 million bequest to the American Foundation for the Blind (New York) by way of an endowment.

Gertie also contributed greatly to the Norwalk Hospital Foundation. Among other contributions, she also provided Bethune Cookman College Daytona, Florida with a chapel that carries her name, The Gertrude Hotchkiss Heyn Memorial Chapel.

Her total contributions exceed \$10 million dollars.

Gertrude married at age 20. Her husband, *Roman Heyn*, was once the manager of the Sheppard's Hotel in Cairo, Egypt. The Sheppard was the vacation spot of the time and catered the rich and famous. He came to America in 1910, accompanied by his parents. It is not known for certain how Roman came to be employed by Hotchkiss and how he was introduced to Gertie, but it is believed it was through her Grandfather. Probably through association and networking, Roman became the Assistant Manager of the E. H. Hotchkiss Company up until an excellent opportunity presented itself. He was offered the position of Director of Pitney-Bowes, Inc., the postage meter manufacturers of Stamford, Connecticut, from 1920 when the company was founded. He remained in that position until his death in 1942.

It is said that George Hotchkiss, Gertie's Grandfather, gave Pitney-Bowes the front money to start the company. This information is not intended to take away from Roman's qualifications, but only serves to show the networking process of the day. Roman Heyn was a proven manager as shown by his tenure of over 20 years with Pitney Bowes.

Roman Henry Heyn was born on February 18, 1882 in Urspringen Bavaria. He became a naturalized citizen of the United States sometime after his arrival in July 1910. He was described as tall and medium build with gray eyes and light brown

## The E. H. Hotchkiss Company

---

hair. He was also right handed. Roman wore wire rim glasses and sported a neatly trimmed moustache.

Gertie and Roman made annual trips to Europe aboard nearly every great ocean liner that sailed the sea. Records indicate that they were nearly always together. This could explain her decision to be cremated and her ashes scattered at sea upon her death. She surely must have loved the peace she experienced on the open sea and had fond memories of earlier days with Roman.

Together they were involved in other business ventures to include oil/gas wells of which, one bore her name. After Roman's death, Gertie sold her interest in the Summit Motel. The would-be buyers sued Gertie over her decision to sell to another party for a higher amount.

Nowhere is there mention of Gertie and Roman having any children. A diligent census records search, reviewing ships logs and communications with distant relatives would indicate that the couple never had any.

Sometime in the late 1940's or early 50's the name of the company was changed to Gertrude H. Heyn, Incorporated. By this time the Hotchkiss Empire had already run its course and was nearing its end. Gertrude Hotchkiss Heyn died in Munich, Germany on August 19, 1962. She was 69 years old at the time of death. The cause of death was characterized as a "Brief Illness."





## *Building an Empire*

The Jones Manufacturing Company, established in 1875, was in the business of providing office supplies, which included typewriter ribbons for the new Remington Typewriter. By 1895 the Jones' company was having financial difficulties. Jones was not the only company having financial problems after the Remington Typewriter Company decided to manufacture and sale their own typewriter ribbons. Another company providing ribbons, carbon paper and fine line paper owned by John T. Underwood also suffered the same fate. Underwood survived by buying the rights to a typewriter invented by Franz A. Wagner and went into competition with Remington.

Eli was given the opportunity to buy into the company for the sum of \$5,000.00. His commitment to his father would dictate that he would consult with George and he probably discussed his vision for this new product. Because of the loyalty he had shown his father though the years; George fronted the money to Eli. Between them, they owned 200 shares or half of the company. Eli owned 190 shares and George had 10 shares.

By November 12, 1897 the name of the company was changed to E.H. Hotchkiss Company. What transpired over that two-year period, one can only image. Was Eli merely a stockholder or was he making plans to market the fastener. Did Eli have a vision of the growth this product would experience?

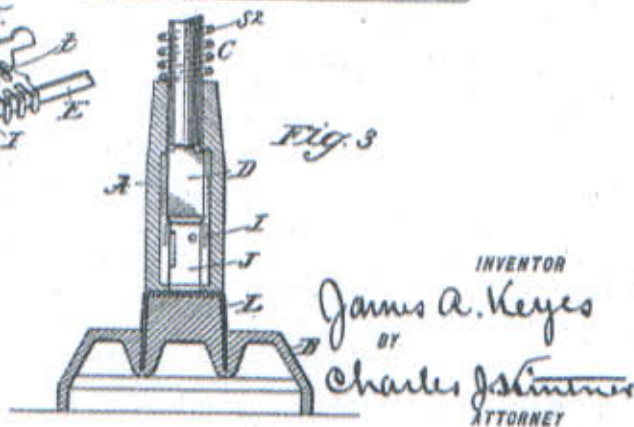
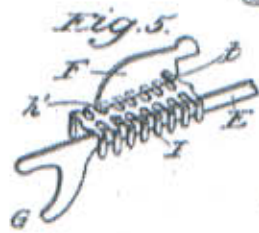
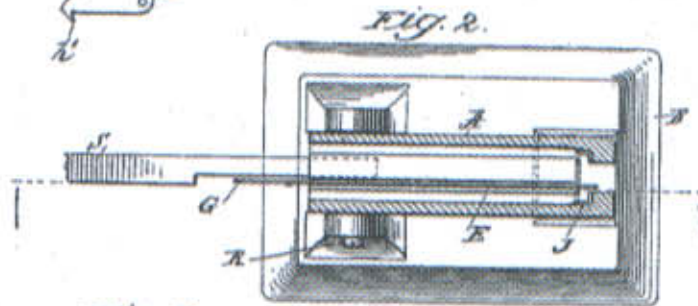
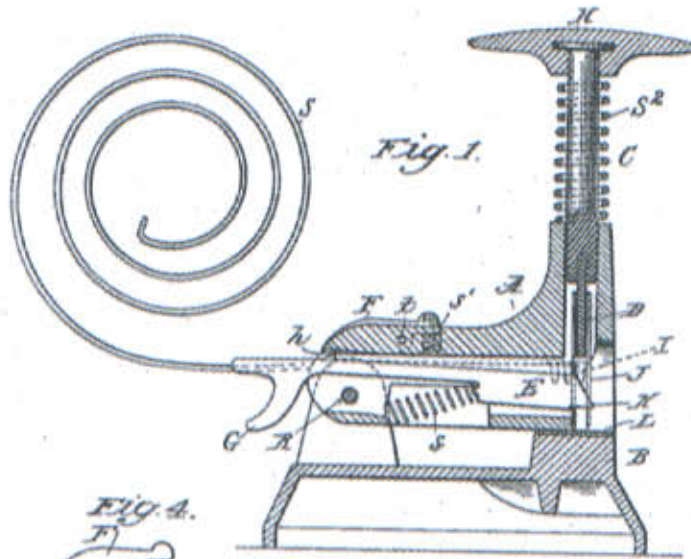
It would only make since that it would take time to develop the resources to market the fastener on a large scale. The basic design of the stapler was altered and within a few years, Eli bought the remaining stocks from the Jones'. Eli was 35 years old when he bought into the Jones Manufacturing Company and by the time he was 37 he owned the company.

(No Model.)

J. A. KEYES.  
STAPLING MACHINE.

No. 572,346.

Patented Dec. 1, 1896.



WITNESSES:  
*Edward Lombard*  
*M. M. Robinson*

INVENTOR  
*James A. Keyes*  
BY  
*Charles J. Skinner*  
ATTORNEY

# UNITED STATES PATENT OFFICE.

JAMES A. KEYES, OF NEW YORK, N. Y., ASSIGNOR, BY MESNE ASSIGNMENTS,  
TO THE GREENFIELD AUTOMATIC FASTENER COMPANY, OF SAME PLACE.

## STAPLING-MACHINE.

SPECIFICATION forming part of Letters Patent No. 572,346, dated December 1, 1896.

Application filed September 7, 1895. Serial No. 561,778. (No model.)

*To all whom it may concern:*

Be it known that I, JAMES A. KEYES, a citizen of the United States, residing at New York, in the county of New York and State of New York, have made a new and useful Improvement in Stapling-Machines, of which the following is a specification.

My invention is directed to improvements in stapling-machines which sever and drive a staple from a strip of completed united staples through the agency of a single plunger which severs one staple at a time, forces it forward into the material it is designed to hold, and ultimately clenches it on the under side thereof; and its objects are, first, to provide a sure and efficient means of automatically feeding the staple-strip forward each time after a staple has been clenched and driven; second, to provide means whereby the strip of staples may be removed from the machine whenever it is desired so to do.

In order that my invention may be fully understood by those skilled in the art to which it appertains, reference is had to the accompanying drawings, in which—

Figure 1 represents a part longitudinal sectional and part side elevational view taken through the body of the machine on the dotted line shown in Fig. 2 and as seen looking at that figure in the direction of the arrows from the bottom toward the top of the drawing. Fig. 2 is a part horizontal sectional part plan view of the machine; and Fig. 3 is a transverse sectional view thereof, taken through the body of the machine at right angles to the plane upon which Fig. 1 is taken. Fig. 4 is a detail elevational view of the retaining-pawl which holds the staple-strip while it is being fed forward. Fig. 5 is a detail perspective view of a part of a strip of completed staples and also illustrating the operation of the feeding mechanism thereon.

Referring now to the drawings in detail, B represents the base of the machine, and A the frame or support of the operative parts thereof, said frame or support being hinged to the base by a screw-rod R, extending through lugs or ears, as clearly shown in Figs. 1 and 2.

D represents a steel or equivalent cutting and driving plunger, having vertical movement in a guideway J, said guideway being held in position in the mold when the part A is cast, and L represents an anvil, also of steel, held in position in a mold when the base B is cast around it. The upper end of the plunger D is screw-threaded into a plunger-rod C, which in turn is provided with an operating-handle H, of similar material to that of which the parts A and B are composed, said head being cast thereon in a manner well understood by those skilled in the art of casting.

S<sup>2</sup> represents a spiral returning-spring for the rod C.

S represents a spiral support for sustaining the strip of staples, the inner end of said support being cast into the frame or support A in alignment with a slot therein, which slot gives direction to and supports the strip of staples as the latter is fed forward.

E represents a feeding-bar provided with a feeding-pawl h, and a releasing lock or extension G for releasing the pawl h when desired.

s represents a spiral spring, one end of which rests against a bearing at the lower side of the frame or support A and the other, when the spring is under compression, against a lug or extension on the under side of the feeding-bar E. This feeding-bar E, when in position, is located in a vertical slot which extends throughout the entire length of the frame or support A, and is provided with an inclined face K, which inclined face normally lies in the path of one edge of the cutting-plunger D.

F is a retaining-pawl having a hooked end h'. It is pivotally supported at t in a vertically-disposed slot in the frame or support A at a point to one side of the feeding-bar E, so that its hooked part h' will assume the position shown in Fig. 5 with relation to the strip of staples I, as the latter is being fed forward.

s' is an actuating-spring for the pawl F.

The operation of my improved stapling apparatus is as follows: A strip of staples I of the desired length is first placed upon the

spiral support S, with the legs of the staples extending on opposite sides of said support. It is then forced forward into the position shown in Fig. 1 until the inner end staple rests against the walls of the guideway J, as will be understood upon examination of Fig. 2. In this position the feeding-bar E and its operating detent or hook *h*, together with the retaining-pawl F and its operating detent or hook *h'*, assume the position shown in Figs. 1 and 5, under the influence of the springs *s* and *s'*. The hinged support or frame A is now turned about its pivot-rod R and the material to be acted upon placed upon the anvil L, after which the frame or support is returned to the position shown in Fig. 1. The operator now strikes the handle H a severe blow with the palm of the hand, thereby causing the cutting-plunger D to be forced forward, at the same time severing and driving the inner staple through the material until its points come into contact with the anvil L and are ultimately clenched on the under surface of said material. When the plunger D descends, as already described, it comes into contact with the inclined face K of the feeding-bar E, thereby forcing it backward a sufficient distance against the stress of the spring *s* to permit the detent or hook *h* to grasp the next succeeding staple in the rear after the manner shown in Fig. 5. At the same time the retaining-pawl F and its detent or hook *h'* assume the position shown in that figure, thereby firmly holding the strip against withdrawal. As the plunger D is returned to its upper position under the influence of the spiral spring S<sup>2</sup> around the rod C the spring S causes the feeding-bar E to advance, thereby feeding the staple-strip forward one staple. It is now in position to sever and drive an additional staple.

If it is desired at any time to remove the strip of staples, it is only necessary for the operator to bear down upon the lug or thumb-piece G and simultaneously upon the inner end of the retaining-pawl F, so as to release the detents or hooks *h* and *h'*, when the strip may be removed at pleasure.

I am aware that a stapling-machine has heretofore been devised which severs and

drives one staple at a time from a completed strip of staples.

I am also aware that a staple-strip-retaining device of spiral form has heretofore been devised and that it is old to feed such a strip of staples forward by mechanism actuated by tilting a pivoted supporting-frame about its pivot or support, and I make no claim broad enough to include such a structure. The most generic claim made by me in this particular is directed to a stapling-machine provided with feeding mechanism which is controlled in its operation by the plunger which severs and drives the staples.

Having thus described my invention, what I claim, and desire to secure by Letters Patent of the United States, is—

1. A stapling-machine provided with a single plunger adapted to sever and drive a single staple from a completed strip of staples at each operation, in combination with a guideway for guiding said staples to the plunger; feeding mechanism consisting of a sliding bar having an inclined face located in the downward path of the plunger; a pawl adapted to fall successively behind the individual staples of the strip when the sliding bar is forced backward by the downward movement of the plunger and a spring which normally holds said bar in its forward position, substantially as described.

2. A stapling-machine provided with a completed strip of staples, spring-actuated feeding mechanism for feeding said staples forward as desired, in combination with a plunger adapted to sever and drive one staple at a time, said feeding mechanism consisting of a sliding bar having an inclined face located in the path of the plunger, and a detent or hook adapted to fall between the backs of the staples as it is forced backward on the downward movement of the plunger, substantially as described.

In testimony whereof I have hereunto subscribed my name this 5th day of September, 1895.

JAMES A. KEYES.

Witnesses:

C. J. KINTNER,  
J. H. LAMPHEAR.

# The E. H. Hotchkiss Company

## THE JONES MANUFACTURING COMPANY Certificate of Organization

To All Whom It May Concern

The subscribers being all Directors of and a majority of all the Directors of The Jones Manufacturing Company, a joint stock corporation of that issue, organized and existing, under and by virtue of the statute laws of the State of Connecticut authorizing and regulating the formation of joint stock corporations, and located in the City and Town of Norwalk, in the County of Fairfield in said State, do hereby certify pursuant to said laws:

1. That the following is a true copy of the Articles of Association of the said The Jones Manufacturing Company, viz,

### Articles of Association of The Jones Manufacturing Company

We, the subscribers, do hereby agree to associate ourselves together as, and to constitute a joint stock corporation under the statute laws of the State of Connecticut, for the purpose of manufacturing and dealing in all kinds of stationers and typewriters supplies, and such materials and supplies as are usually provided or sold therewith; and for the further purpose of manufacturing and dealing in special machinery, appliances and novelties, of all kinds; and to prosecute such other lawful business within and without this State as may be incidental to either of such purposes; which corporation is to be known by the name of The Jones Manufacturing Company, and is to be located in the town of Norwalk, in the County of Fairfield, and the State of Connecticut.

The amount of the capital stock of the corporation is to be Ten thousand dollars, divided into four hundred shares of the par value of Twenty-five dollars each; and the number of shares set opposite the names of the subscribers respectively is the number of such shares to be taken by each of them:

And we, the subscribers, do hereby further severally agree to subscribe for and take the capital stock of said corporation to the amount set opposite our respective names, and to pay for the same, to the satisfaction of the Board of Directors of the corporation, as and when called for by them.

Dated at Norwalk, Connecticut, the 21st day of December, A.D. 1895.

Frank L. Jones,  
E. Hubbell Hotchkiss

One Hundred and Ninety Shares  
One Hundred and Ninety Shares

# The E. H. Hotchkiss Company

---

Oscar L. Jones	Ten Shares
George Hotchkiss	Ten Shares

---

2. That said articles of Association were published by the Directors of the company at full length in The Evening Hour, a newspaper published in said Town of Norwalk, in its issue of December 24th, 1895.

3. That the names and residences of the several subscribers thereto, being all, and all of the stockholders of said company, and the amount of its capital stock, to wit, the number of shares thereof of the par value of Twenty-five dollars each, taken by them respectively are as follows:

Frank L. Jones of said Norwalk	One Hundred and Ninety Shares
E. Hubbell Hotchkiss of said Norwalk	One Hundred and Ninety Shares
Oscar L. Jones of said Norwalk	Ten Shares
George Hotchkiss of the City & State of New York	Ten Shares

---

4. That the amount of said capital stock paid for in property is of the par value of Eight thousand dollars, which property consists of goods, manufactured products, tools, materials, and supplies, such as are to be used or dealt in by said company in the prosecution of business, the same being more particularly described as follows:

- 1500 dozen typewriter ribbons
- 250,000 sheets of typewriter carbon papers
- 10 reams of manifold carbon papers
- 5 reams of full manifold carbon papers
- 70 reams of tissue carbon stock
- 40 reams of manilla tissue carbon paper stock
- 100 reams of manifold carbon paper stock
- 100 pounds of typewriter ribbon inks
- 500 pounds of logwood
- 130 gallons of oils
- 75 pounds of fauline
- 600 stove and furniture rests
- 1400 automatic star fastening machines
- 3000 boxes of staples for the same
- 4 tons of sheet brass

A large supply of paper boxes for packing and shipping the above products, of the value of One thousand dollars:

Which articles above enunciated are of the actual value in the aggregate of Eight thousand dollars.

---

## The E. H. Hotchkiss Company

---

In addition to the above enunciated articles said subscribers have also conveyed to said company as a mutual contribution to it by way of a surplus fund, 42 special dies, and certain castings, tools and patterns used in making the above mentioned products, of the aggregate value of Two thousand dollars, and also 15 special formulae used in the making of typewriter ribbons and carbon papers of a very considerable value to the company in its business but not here determined

---

And further, this certificate is to be deposited in the office of the Secretary of said State of Connecticut to be recorded by him, and a duplicate thereof is to be recorded in the Town Clerks office of said Town of Norwalk, in which town said company is located; all pursuant to said statute laws:

Dated at Norwalk, Connecticut, this the 24th day of December, A.D. 1895.

Frank L. Jones  
E. Hubbell Hotchkiss  
Oscar L. Jones

State of Connecticut  
County of Fairfield

Norwalk, December 24th A.D. 1895.

Then and there personally appeared Frank L. Jones, E. Hubbell Hotchkiss, and Oscar L. Jones the subscribers of the above and foregoing certificate and severally made oath to the truth of said certificate, and all of the statements therein contained before  
me

Received & filed Dec. 26-1895

Winthrop H. Perry  
Justice of the Peace

# The E. H. Hotchkiss Company

---

## THE JONES MANUFACTURING COMPANY Certificate Change of Name

Application of  
The Jones Manufacturing Company  
a corporation of that name  
located in the Town of Norwalk  
for change of corporate name.

Superior Court  
Fairfield County  
Nov. 12, 1897.

### JUDGEMENT

This application by the said, The Jones Manufacturing Company, by its petition and complaint dated November 10th, 1897 asking for the change of the corporate name of its corporate name to "The E.H. Hotchkiss Company", came to this court upon this the 12th day of November 1897 when the petitioner, but no remonstrant appeared, wither was there any answer or remonstrance filed. The court having heard the petition, finds that all the allegations of the said petition and complaint are true; that said company is a corporation having a common capital stock, organized and existing under the general joint stock corporation laws of this State and located in said town of Norwalk; that it previously voted to so change its corporate name and that notice of its said application therefor was given in its said petition and complaint and as required by law.

Whereupon the prayer of said petition is granted and it is adjudged and ordered that the corporate name of the said "The Jones Manufacturing Company" be and it is changed to "The E.H. Hotchkiss Company".

Received & filed Nov. 15 1897 Bridgeport, Ct.



## The E. H. Hotchkiss Company

---

*Alexander Hamilton Irvin* was the fourth son of William Irvin, Jr. and Jane Patton Irvin who were married on March 2, 1830. The fruit of this marriage was fifteen children, four of whom died in infancy. Alexander was born in Curwensville, Pa. On May 17<sup>th</sup> 1849.

Alex was married to Jennie Livingston also from Curwensville. They had three children, John P., Daniel L. and Alice M. Irvin. Jennie died on February 28, 1915.

Mr. Irvin attended school in Curwensville and at the Lawrenceville Academy, Lawrenceville, N.J. He also attended high schools in Pottstown, Pa and at the Pennsylvania Military Academy Chester, Pa.

Alexander's grandfather, William, came to the area known as Anderson's Creek, later, around 1820, the area was renamed Curwensville. He had done well for himself and was instrumental in securing the future for his family. The family was well known for their contributions both professionally and privately.

Alexander Irvin grew up around experts in the timber trade. Therefore, it was easy for him to go into a business he knew. He began his business career locating pine timberlands in Michigan and later crossing the Rockies into Montana where in connection with English and Japanese capitalists, he engaged in mining operations. He also had interest in timberlands in Texas and Arkansas.

Returning to Curwensville, Irvin looking for a new business opportunity, recognized potential with the Hotchkiss Paper Fastener Company, which up to that point had not met with success.

As a footnote, Alexander's family owned among other businesses, a large general store in Curwensville. It would not be surprising to find that it was through that connection he discovered the new paper fastener.

No doubt, through hard work and expert salesmanship, Irvin secured the exclusive rights from Eli H. Hotchkiss to sale the paper fastener that was manufactured in Norwalk, Conn. In order to do this, Mr. Irvin had to give a bond to guaranteeing the disposal each month of the entire output of the Hotchkiss factory.

It was at this point that the Alex H. Irvin Company was born. He certainly had a lot of work to do. The desktop fastener was basically an unknown product. Its potential was questionable. At the time that he sold himself as the man that could

## The E. H. Hotchkiss Company

---

move this product, Irvin was not financially ready nor did he have the organization to introduce the fastener.

The documents that have been uncovered relating to Alexander Irvin and his connection with the paper fastener would have one believe that he was on a hopeless mission and that he had no experience. That by pure faith and his belief in the public's need for the fastener – made it happen.

Actually, Alex had plenty of experience and he could easily get business advice if needed, as the Irvin family also had a strong history in mercantile sales, and communications. You name it, if it has to do with business and business management; the Irvin's had a finger in it. Alex also had other connections as well. What the Irvin family didn't own, the Patton family did. That's right; Alexander's mother's family could also lend a hand with the networking.



History tells us that he brought Fred J. Dyer into his circle for the purpose of sales and distribution. Mr. Dyer, also from Curwensville, owned stores and had vast knowledge in the area of sales. Like the Irvin's, and Patton's, the Dyer's were early pioneers of Pennsylvania and business orientated.

Through personal solicitation and a heavy advertising campaign, the Hotchkiss Fastener became well known and carried in nearly every office supply store in the country. So great was the success, that Hotchkiss gave Alexander Irvin sole control of sales throughout the world.

With this new market, Mr. Irvin (not Eli Hotchkiss as some believed) sailed to Europe and visited every major city in Germany, France, Italy, Belgium, and Austria where he personally introduced and secured the adoption of the fastener in many government departments and large industrial plants.

Some may believe that Irvin was responsible for the large shipment to Japan, but it is more likely that the order initialed from Japan to Irvin's Company headquarters.

## The E. H. Hotchkiss Company

---

One of Irvin's employees was Mrs. Mae E. Shively. She was the Secretary-Treasurer for the company. According to her, she handled, "single-handedly" a big shipment to Japan. As it was her responsibility to handle sales correspondence, it would also make sense that she would have received the order from Japan and acted on it personally.

Mrs. Shively was employed with the Irvin Company for approximately 13 years. It was reported that Alexander Irvin was in poor health during the last few years of his life. But it was his last illness, which was for a period of about two weeks that he finally succumbed and died in Curwensville on January 21, 1920. He was 78 years old. He had in fact died on the same land that he was born on which had been in the family for over a century.

The Alex H. Irvin Co. continued for several years after the death of its namesake. According to Mae Shively, the company moved to Philadelphia and continued to market the Hotchkiss until the patent rights expired. This would coincide with the Irvin companies marketing of their own line of office supplies. No longer under the umbrella of the Hotchkiss Company, the Alex H. Irvin Co. leadership continued to capitalize on the sales network already established.

# The E. H. Hotchkiss Company

## Advertisements

**"Hotchkiss"**



—the perfect paper fastener.  
Clips papers together **steady**  
and **permanently**.  
A **groove** **like** **sew**.  
Price No. 1 Machine.....**\$2.25**  
Clip, per thousand.....**.25**

**Webb & Dary Co.**  
Everything for the Office  
49-51 BROAD AVENUE



THE E. H. HOTCHKISS CO.  
NEWARK, N. J., U. S. A.  
The Hotchkiss No. 1  
The Glass  
The Automatic Paper Fastener  
and The Automatic Taper

**("For Grandpa")**

**HOTCHKISS**  
A. H. H. H. H.  
**WIRE-STAPLING**  
**MACHINE**  
**MODEL NO. 1A**  
MADE IN U. S. A.



MADE IN U. S. A.

### Hotchkiss Automatic Paper Fastener

NO. 1.




As made in 1914 per box.



Staple  
1/4 inch long of 200,  
or 1/2 inch per box.

**THE HOTCHKISS NO. 1 Automatic Paper Fastener** uses a single wire  
to fasten two sheets of paper. These staples when inserted into  
the machine are automatically cut off and fed forward, accurately and without  
delay. The staple is always ready to be driven, and a single blow will suffice  
to drive it through 1-23 sheets of paper, and with the same movement, feed be-  
hind the next staple. After the staple is used, it is very easy to place another  
staple in the machine. These fasteners are well suited for fastening papers,  
for the binding samples of goods, such as bills, books, books, show books, re-  
sponding card applications—the fast action does not require method of stapling,  
it is made of the very best steel and finished to the highest degree.  
Each fastener is made by the most improved machinery.  
Full directions with each outfit. Each machine is sold with a box of 300  
staples. These staples are furnished in 1/4 inch a box of 300.

Hotchkiss No. 1A



Paper Fastening Machine

IT IS A GOOD RULE TO HAVE A

SOLD BY

**STATIONERS CORPORATION**  
Printers-Office Furniture-School Supplies-Sales  
HOLLYWOOD LOS ANGELES  
4328 Hollywood Blvd. 825-529 E. Spring St.  
SAN DIEGO 1059 Sixth St.

**HOTCHKISS STAPLER ON EVERY DESK.**

## The E. H. Hotchkiss Company

---

(From an early 1900's brochure)

The Hotchkiss Automatic Paper Fastener ..No. 1..

Price \$1.50

The Hotchkiss No. 1 Automatic Paper Fastener uses a single strip, on which there are 25 staples. These staples when inserted into the machine are automatically cut off and fed forward, accurately and without failure. The staple is always ready to be driven and a single blow will suffice to drive it through 1 to 25 sheets of paper, and with the same movement, feed forward the next staple. After the strip is used up, it is very easy to place another strip in the machine. These fasteners are not only useful for fastening papers, but for fastening samples of goods, such as silks, laces, lines, dress goods, etc., presenting a neat appearance – in fact neater than any other method of stapling.



It is made of the very best tool steel, chilled and hardened to the highest degree. Each part is made by the most improved machinery, and no better workmanship can be had anywhere in the world.

Place the machine on a solid foundation, letting upper part rest on material to be stapled and strike plunger a quick blow where you wish to make staple.

The Hotchkiss Automatic Paper Fastener ...No. 2..

Price \$4.00 For fastening the equivalent of 50 sheets of ordinary paper.

In the result of years of experimental work to produce a machine capable of successfully handling larger work than is possible with the Hotchkiss No.



## The E. H. Hotchkiss Company

---

1. The No. 2 is handsome and elegant in design, is made of the very finest tool steel obtainable, every part is accurately made by skilled workmen and so carefully assembled that it is strong and durable. The reader's attention is especially called to a few features of this machine and some of the things that make it a valuable accessory of every counting house and factory.

### Direction for Operating:

To operate machine raise the lever, which also raises the top. This allows another staple to be fed forward. When pressing the lever down on the material to be fastened, it separates, drives, and clinches the staple at one stroke. Always allow the lever to fall back to its natural position. When inserting a strip of staples, it is very important that all staples or parts of staples be removed from the race-way. When putting in a new strip of staples be sure the strip extends to the front of the machine underneath the plunger.

### The Hotchkiss Automatic Paper Fastener ..No. 3..

Price \$3.00

The Hotchkiss No. 3 has been built to take the place of the Giant Star Machine, which was built with a large tail spring attachment. This is entirely done away with in the machine and a special staple made for it which are packed 1000 in a box and are the same sizes as the old Giant staples. However, the long strip of staples formerly used in the Giant can be used in this new machine.



The new No. 3 has more than double the capacity of the Hotchkiss No. 1 and is absolutely guaranteed.

These machines are all made of the best tool chilled steel and are of the finest workmanship. There has been a great demand for the Hotchkiss Machine for export and they are now used in all civilized countries of the world.

## The E. H. Hotchkiss Company

---

The Hotchkiss Automatic Paper Fastener ..No. 4.. Price \$2.00

The No. 4 Automatic Paper Fastener is a new machine, using a strip of staples containing fifty staples to the strip, and will put together from two to thirty sheets of average paper. The advantage of the machine is that it does not require recharging so often as the Hotchkiss No. 1



Staples for this machine come packed 1,000 to a box, and are of nickel steel, that will not rust or tarnish.

The retail prices of these machines and staples are only given in this booklet. Special prices are made to city and county officials, railroad and large corporations, where many are used. These machines are the best new specialties in this county, and agents can find no more desirable articles – both for profit – as well as their being pleasant articles to handle. Therefore, special rates and inducements will be given to agents.

The Hotchkiss Automatic Paper Fastener ..Automatic Tag Machine.. Price \$1.50



This machine is not for fastening papers together, but is a machine for putting tags or shipping cards on boxes, barrels, crates, cars, etc., and easily drives a staple or double tack into the hardest wood, or through tin. It is largely used for putting paper on walls, or any purpose where tacks are used, being neat, rapid, accurate and economical. This machine is absolutely new, is absolutely perfect, and will not get out of order.

# The E. H. Hotchkiss Company

---

## Design and Development

These are a few of the people who worked on the design and development of the Hotchkiss fasteners. Hopefully, at some point in the future we will discover more about them.

**Fridolin Polzer** was the dominant force behind the fasteners with dozens of patents in his name over a twenty-year period for design and improvements. His involvement is documented from at least the period of 1925 through 1939.

**John Muth** designed or assisted in the design of fasteners during the early 1920's.

**Roy E. Peterson** is the designer of the Zephyr

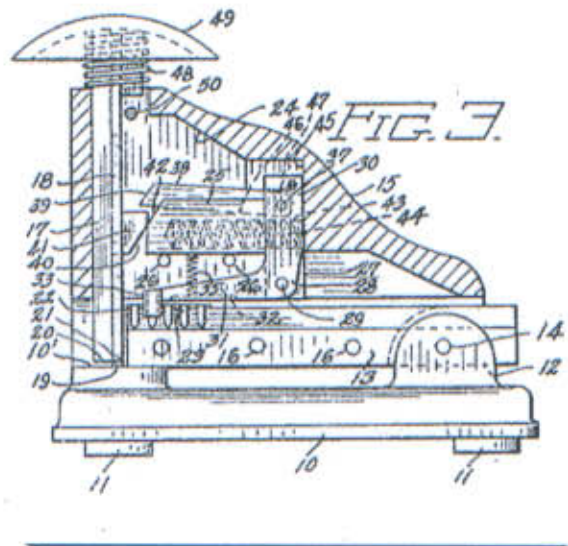
**Charles Kuch** patented and assisted with improvements

**Lester L. Wheeler** patented at least one fastener

**John A. Paul** patented one fastener

**Sidney Hart** patented a fastener

**Nooster Davis** was the patent attorney for E. H. Hotchkiss Co. for many years.

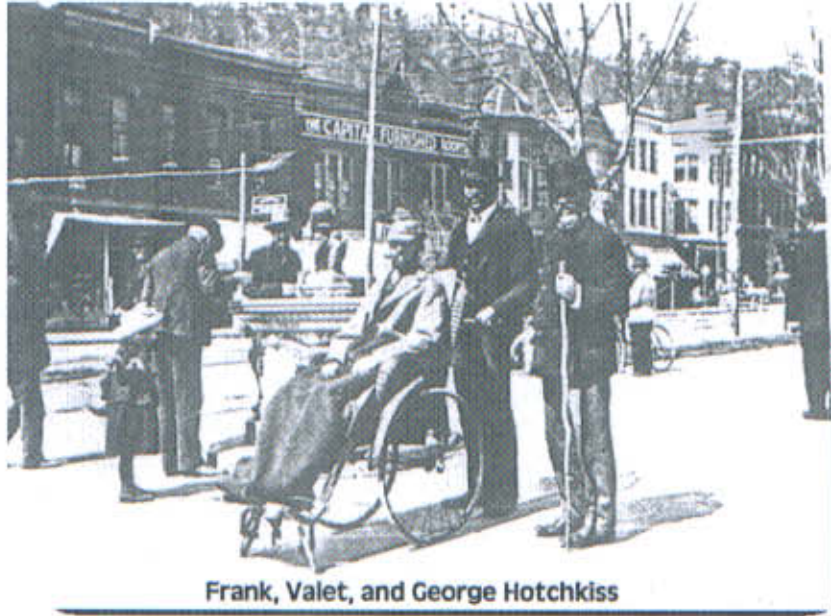




# The E. H. Hotchkiss Company

---

## Photo Album



Frank, Valet, and George Hotchkiss

(Frank, Valet, and George Hotchkiss)



(Hotchkiss family in Florida)

# The E. H. Hotchkiss Company

---

## Photo Album



(Hotchkiss family in Florida)



(George Hotchkiss)

## The E. H. Hotchkiss Company

---

### Photo Album



(Gertrude Hotchkiss-Heyn)

# The E. H. Hotchkiss Company

---

## Photo Album

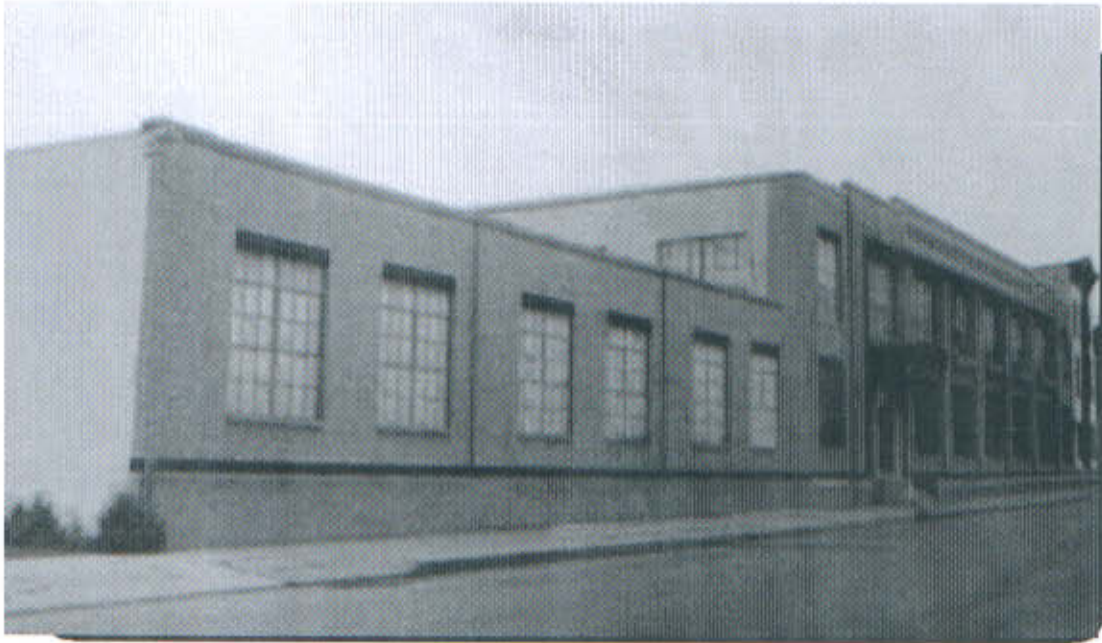


(Family Mausoleum at Woodlawn Cemetery)

# The E. H. Hotchkiss Company

---

## Photo Album



(The Hotchkiss factory)



(Home)

The E. H. Hotchkiss Company

Photo Album



(The Shepherd's Hotel once managed by Roman H. Heyn)



(Post Card from the Shepherd's Motel)

# The E. H. Hotchkiss Company

## Photo Album



(The Gertrude Hotchkiss – Heyn Chapel)

# The E. H. Hotchkiss Company

## Photo Album



WINDSOR HOTEL, JACKSONVILLE, FLA.  
*Am having a fine time and wish you were up here too.  
Went to the Strick farm yesterday afternoon and  
the exposition last night. Lots of love from Anne.*



(Post Card addressed to Miss Gertrude Hotchkiss)



# The E. H. Hotchkiss Company

## Photo Album

**REGISTRATION CARD**

SERIAL NUMBER	1933	ORDER NUMBER	3533
1. Name (Print) <b>Roman Henry Heyn</b>			
2. PRESENT HOME ADDRESS: 4 Arch Norwalk Fairfield Conn			
Age in Years	Date of Birth		
36	Feb	15	1892
<b>RACE</b>			
White	Negro	Oriental	Indian
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>U. S. CITIZEN</b>		<b>ALIEN</b>	
Native Born	Naturalized	Citizen by Father's Naturalization Before Applicant's Majority	Declared
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. If not a citizen of the U. S., of what nation are you a citizen or subject?			
PRESENT OCCUPATION		EMPLOYER'S NAME	
Asst. Manage		E. H. Hotchkiss Co.	
4. PLACE OF EMPLOYMENT OR BUSINESS: Hoyt Norwalk Fairfield Conn.			
5. PRESENT RESIDENCE: Mrs. Gertrude H. Heyn 4 Arch Norwalk Conn.			
I AFFIRM THAT I HAVE FURNISHED ABOVE ANSWERS AND THAT THEY ARE TRUE			
P. M. G. O. Roman H. Heyn			

(Draft Registration Card WWI – Roman Heyn)

**REGISTRATION CARD—(Men born on or after April 25, 1897 and on or before February 16, 1907)**

SERIAL NUMBER	17933	ORDER NUMBER	
1. Name (Print) <b>Roman Henry Heyn</b>			
2. PLACE OF RESIDENCE (Print) OWENAKE PARK Westport Fairfield Connecticut			
3. MAILING ADDRESS SAME			
4. TELEPHONE		5. AGE IN YEARS	6. PLACE OF BIRTH
		60	WUPPINGEN
		Date of Birth	
		Feb 18 1892	BAVARIA
7. NAME AND ADDRESS OF PERSON WHO WILL ALWAYS BE YOUR NEXT OF KIN Gertrude H. Heyn OWENAKE PARK Westport Connecticut			
8. EMPLOYER'S NAME AND ADDRESS Self OWENAKE PARK Westport Connecticut			
9. PLACE OF EMPLOYMENT OR BUSINESS 10 Hoyt St Norwalk Fairfield Connecticut			
I AFFIRM THAT I HAVE FURNISHED ABOVE ANSWERS AND THAT THEY ARE TRUE			
P. M. G. O. Roman H. Heyn			

(Draft Registration Card WWII – Roman H. Heyn)

# The E. H. Hotchkiss Company

**LIST OF UNITED STATES CITIZENS**  
(FOR THE IMMIGRATION SERVICE)

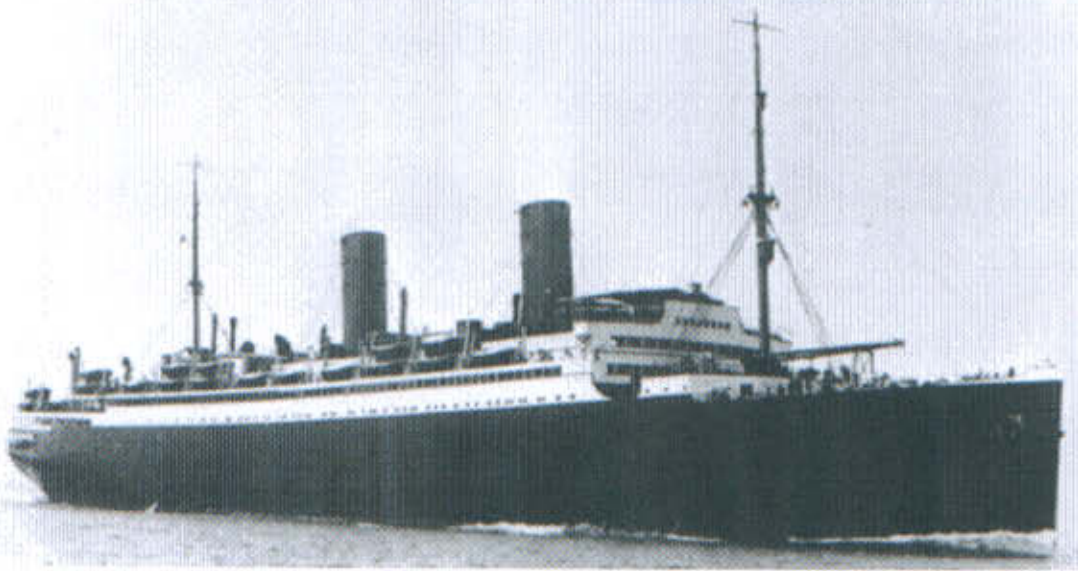
S.S. *8* **REPUBLIC** Sailing from **NEW YORK** **FRIDAY 4/19/20** Arriving at Port of **NEW YORK** **MARCH 20**, 19 **20**

No. on List	Name	Sex	Age	Race	Color	Date of Birth	Place of Birth	Date of Arrival in U.S.	Where Born	Where Born	Where Born	IF LISTED IN CITIZEN SERVICE FROM THE PROVISIONS OF AN ACT OF CONGRESS PASSED APRIL 14, 1907 FOR THE PURPOSE OF AMENDING THE ACT OF APRIL 14, 1907		ADDRESS IN UNITED STATES
												Y	N	
1	ANDERSON	JAMES W.	38	M	W	8.15.77	MAVERICK PA.							4115 BIRCHWOOD ST., BETHESDA MD.
2	ANDERSON	LARRY A.	38	M	W	3.18.79	PLYMOUTH PA.							45 AMY
3	ANDERSON	WANDA B.	47	M	W	9.27.70	CLINTON ILL.							1028 WOOD ST., CLINTON ILL.
4	ANDERSON	BEVIE Y.	38	F	W	66.7.87	CHICAGO ILL.							45 AMY
5	ANDERSON	EMERY	38	M	W	12.18.80	NEW YORK CITY N.Y.							CITIZEN N.Y.
6	ANDERSON	LINA ROSE	38	F	W	8.4.78	SPRINGFIELD MA.							761 WINDY HILL, ATLANTA GA.
7	ANDERSON	WANDA B.	38	F	W									WINDY HILL
8	ANDERSON	WANDA B.	38	F	W	10.31.78	NEW YORK N.Y.							468 N. CLAYTON, WILMINGTON DE.
9	ANDERSON	GARY	38	M	W									BLAUGHTON DEL.
10	ANDERSON	WANDA B.	38	F	W	4.10.78	BLINDVILLE ILL.							4028 BELMONT ROAD, ATLANTA GA.
11	ANDERSON	WILLIAM J.	38	M	W	11.22.80	NEW YORK CITY N.Y.							45 AMY
12	ANDERSON	WANDA B.	38	F	W	11.12.80	MALDEN MA.							45 AMY
13	ANDERSON	WANDA B.	38	F	W	6.18.87	NEW YORK CITY N.Y.							45 AMY
14	ANDERSON	WANDA B.	38	F	W	10.9.78	ATLANTA GA.							805 BOSTWICK N.Y.
15	ANDERSON	WANDA B.	38	F	W	2.3.88	PORT HUNT N.Y.							864 BUCK ST., BALM
16	ANDERSON	CAROLINE J.	38	F	W	12.9.76	CLYDELAND OHIO							1782 BURGESS DRIVE, CLEVELAND OHIO
17	ANDERSON	JANITA Y.	33	F	W	2.22.73	CANTON OHIO							SPRINGFIELD MA.
18	ANDERSON	WANDA B.	38	F	W	7.12.80	CHICAGO ILL.							122 NORTH WATKINS, CHICAGO ILL.
19	ANDERSON	WANDA B.	38	F	W	12.2.80	ST. LOUIS MO.							1121 WASHINGTON PLACE, ST. LOUIS MO.
20	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							128 EAST WASHINGTON STREET, ATLANTA GA.
21	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							45 AMY
22	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							112 BRUCE ST., BOSTON MASS.
23	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							ATLANTA GA.
24	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							8 OLIVE STREET, PHOENIX ARIZ.
25	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							80 NORTH WASHINGTON, ATLANTA GA.
26	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							1212 W. 7TH ST., BOSTON MASS.
27	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							45 AMY
28	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							80 N. 1ST ST., ATLANTA GA.
29	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							45 AMY
30	ANDERSON	WANDA B.	38	F	W	12.2.80	ATLANTA GA.							175 SOUTH STREET, BOSTON MASS.

*Wanda B. Anderson*  
9/24/1920

40

**IMPORTANT NOTICE**—1. Great care should be taken not to place on this list the names of any passenger who was not born in the United States or who has not taken out dual naturalization papers.  
2. Where one or more members of a family are listed, the names of all such members should be recorded upon the other manifests. Suitable notation may be made upon each manifest to show the ages of this family in order to prevent delay in passage at the port of arrival.  
3. Failure to observe the provisions of this notice may result in delay in passage at the port of arrival.  
4. List on this form only United States citizens or citizens of an insular possession of the United States.



# The E. H. Hotchkiss Company

7

Based on this book United States citizens and citizens of foreign possessions of the United States arriving at a port of continental United States from a foreign port or a port of the foreign possessions of the United States, and such citizens arriving at a port of such foreign possessions from a foreign port, a port of continental United States, or a port of such foreign possessions.

7

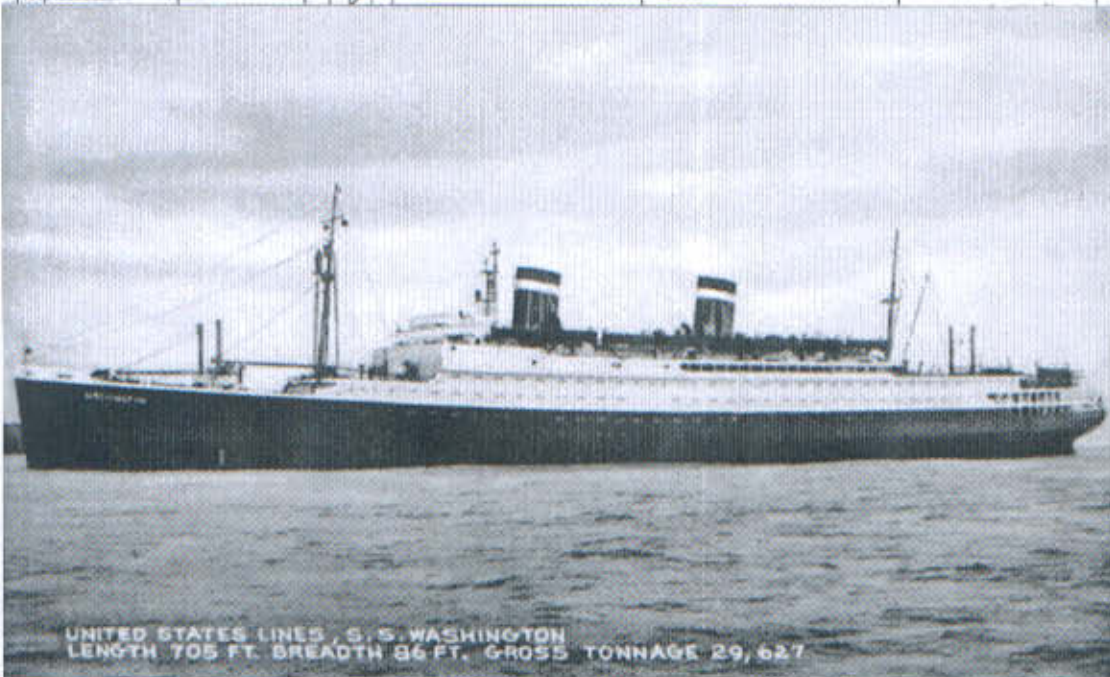
## LIST OF UNITED STATES CITIZENS

(SEE THE IMMIGRATION STATUTES)

147

S. S. WASHINGTON sailing from SEATTLE on 15th instant, 1914, Arriving at Port of SEA on October 16th, 1914.

No. of Pass.	NAME IN FULL		AGE	Sex	IF NATIVE OF UNITED STATES (GIVE NAME AND DATE AND PLACE OF BIRTH CITY OR TOWN AND STATE)	IF NATURALIZED, GIVE NAME AND LOCATION OF COURT WHERE GRANTED NATURALIZATION PAPERS, AND DATE OF PAPER	ADDRESS IN UNITED STATES
	Family Name	Given Name					
1	FINCHER	Edward	28	M	Ill., Ill.	Sept. 4, 1906	1214 S. Figueroa St., Los Angeles, Cal.
2	FINCHER	Leora	22	F	Los Angeles, Cal.	June 1, 1911	do
3	HOBBS	Wesley	26	M	Seattle, W. Va.	Sept. 12, 1908	48 Hill Street, S.W.C., N.Y.
4	HOLMAN	Richard	28	M	St. Marys, Pa.	Nov. 24, 1901	548 Market St., N.Y., Pa.
5	HOLMAN	Marion	24	F	Millersport, Pa.	Sept. 17, 1908	do
6	HART	Charles	40	M	Warren, Mass.	Sept. 5, 1873	Frankville, N.Y.
7	HARRIS	Ed Forest	42	M	N.Y., N.Y.	May 12, 1872	101 Main Ave., N.Y.C., N.Y.
8	HARRIS	Edna	34	F	Polk, Pa.	Apr. 10, 1879	do
9	HARRIS	Edna	47	F	Polk, Pa.	Apr. 10, 1867	do
10	HART	Reginald	23	M	Jerseyville, N.Y.	Feb. 28, 1891	Jerseyville, N.Y.
11	HART	May	11	F	N.Y.C., N.Y.	Aug. 17, 1902	do
12	HARRIS	Edna	11	F	San Cloud, Nebraska	Sept. 13, 1903	21 Street Street, Seattle, Wash.
13	HARRIS	Marion	41	F	Polk, Pa.	Sept. 10, 1873	101 Main Ave., N.Y.C., N.Y.
14	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
15	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
16	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
17	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
18	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
19	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
20	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
21	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
22	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
23	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
24	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
25	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
26	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
27	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
28	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
29	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
30	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
31	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
32	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
33	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
34	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
35	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
36	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
37	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
38	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
39	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do
40	HARRIS	Marion	47	F	Polk, Pa.	Apr. 10, 1867	do



UNITED STATES LINES, S. S. WASHINGTON  
LENGTH 705 FT. BREADTH 86 FT. GROSS TONNAGE 29,627

# The E. H. Hotchkiss Company

Form 1414  
 TREASURY DEPARTMENT  
 UNITED STATES CUSTOMS SERVICE  
 UNITED STATES DEPARTMENT OF JUSTICE  
 IMMIGRATION AND NATURALIZATION SERVICE  
 (Rev. 3-22-48)

Form approved  
 Design Series No. 44-0041A

LIST No. 6

## LIST OF IN-BOUND PASSENGERS

(United States Citizens and Nationals)

PREPARED BY PURSER:

Class FIRST from SOUTHAMPTON, 28th JULY, 1954  
(Port of embarkation) (Date)

ON "QUEEN ELIZABETH" arriving at port of NEW YORK 2nd AUG, 1954  
(Name of vessel) (1) (2) (3) (4)

Line No.	FAMILY NAME—Given NAME	U. S. PASSPORT No. Place of BIRTH	NUMBER AND DESCRIPTION OF PIECES OF BAGGAGE	TYPE CLAIM FOR USE OF MASTER, SUBMITTER, AND U. S. OFFICERS
1	GASSER ROY 2, FIFTH AVENUE. NEW YORK.	376120 OHIO	8	
2	GASSER JOSEPHINE ADDRESS AS ABOVE.	376121 OHIO	-	
3	HAHN CLARENCE 275, EAST 193. ENCLID. OHIO.	412108 OHIO	4	
14	HARRIS FRANK ST. PETERSBURG. FLORIDA.	370193 FLORIDA	9	
15	COHOE ROBERT ADDRESS AS ABOVE.	367076 PENNA.	-	
16	HARTMAN VERA ADDRESS AS ABOVE.	417155 ENGLAND	11	
17	MAYES MARY ST. JOHN'S HOSPITAL. SPRINGFIELD. MISSOURI.	366196 IRE	3	
18	HEINFELDEN CURT 28, WESTWOOD ROAD. WELLESLEY. MASSACHUSETTE.	378814 MASS.	12	
19	HEINFELDEN LOIS ADDRESS AS ABOVE.	378815 INDIANA	-	
20	HEINSBERGEN ANTHONY 7415, BEVERLEY BLVD., LOS ANGELES. CALIF.	293182 HOLLAND	9	
21	HEINSBERGEN NEDITH ADDRESS AS ABOVE.	293183 CANADA	-	
22	HEYN GERTRUDE ADDRESS AS ABOVE.	20760 NEW YORK	5	
23	HIGGINS THOMAS 711, PARSONS ROAD. RIDGWOOD. NEW YORK.	38966 ENGLAND	10	
24	HIGGINS MARGARET ADDRESS AS ABOVE.	30505 ENGLAND	-	



## The E. H. Hotchkiss Company

---

### Hotchkiss Company Time Line:

1. December 21, 1895 - Incorporated in Norwalk, Connecticut as The Jones Manufacturing Company. George and Eli Hubbell Hotchkiss were among the incorporators.
2. November 12, 1897 - Name changed by court order to the E. H. Hotchkiss Company.
3. 1910 - First shipment of the Hotchkiss Fastener to Japan (*with no word to identify a paper fastener, the Japanese adopt the name "Hotchkiss". Shortly after, Japan occupies Korea and again, "Hotchkiss" becomes the word to describe the fastener in that country*)
3. March 16, 1917 - Eli Hubbell Hotchkiss died.
4. 1918 - Norwalk Directory lists E. H. Hotchkiss Company with Julia S. Hotchkiss as Vice President and William C. Jessup (*Eli's widow and her father*).
5. August 19, 1919 - George Hotchkiss died.
6. Sometime in the 1940's or early 50's the name of the company was changed to Gertrude H. Heyn, Incorporated (*Gertrude Hotchkiss Heyn was the daughter of Eli Hubbell Hotchkiss.*)
7. 1953 - Norwalk directory list E. H. Hotchkiss Company, address as 10 Hoyt Street, David Mcgilvray, President.
8. 1954 - Register of American Manufacturers shows the E. H. Hotchkiss Co. in Illinois and controlled by Vail Manufacturing Company.
9. March 18, 1955 - E. H. Hotchkiss Co. sold plant at 10 Hoyt Street in Connecticut to Vanderbilt Chemical Corporation.
10. June 25, 1957 - The Company was legislated out of business by the State of Connecticut.
11. 1962 - Gertrude Hotchkiss Heyn died.

The E. H. Hotchkiss Company

---

**THE HOTCHKISS SALES CO.**  
NORWALK - CONN.  
U. S. A. PAT.

